

# SANLAM AI GLOBAL MANAGED RISK USD Base Strategy

## INTRODUCTION

### PEOPLE

Sanlam is >100 years old (founded in 1918), has >110,000 employees worldwide, operates in 31 countries, >69 million clients, \$71 billion AUM, listed on the FTSE JSE (plus an ADR listing in NY) with a \$8.7 billion market capitalisation and AA+ rated by Fitch (as at 31 Dec 2023).

### PROPOSITION

A nextgen Global Allocation strategy:

- 100% driven by Artificial Intelligence (AI) operating without emotion or behavioural bias
- Consisting of a passive global equity index, cash and an active portfolio protection overlay
- Dynamically moving global equity exposure between 10-90% on a weekly basis
- Offering suitability criteria across the investor risk-profile spectrum over a market cycle with a:
  1. Stronger Outcome (Total Return) profile than Aggressive funds.
  2. Similar Tolerance to Risk (Volatility) to Balanced Funds and
  3. Similar Capacity for Loss (Maximum Drawdown) profile to Cautious funds.

### PURPOSE

Aims to provide a return similar to global equities over a market cycle while minimising capital loss and time in loss risk throughout the cycle, in order to smooth the investment journey and improve the outcome.

## SYNTHETIC RISK & REWARD INDICATOR (SRRI)

**Lower risk**  
Typically lower rewards

**Higher risk**  
Typically higher rewards

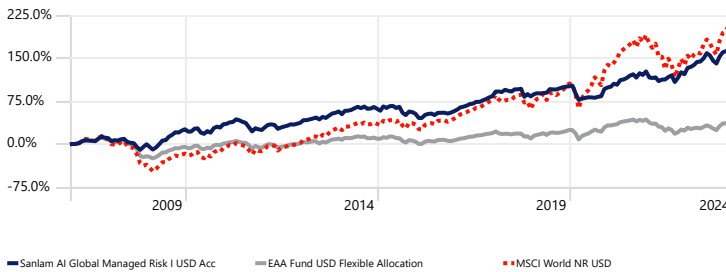
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|---|---|---|---|---|---|---|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|---|---|---|---|---|---|---|

## STRATEGY & FUND FACTS

|                          |  |
|--------------------------|--|
| UCITS Umbrella Name:     | Sanlam Universal Funds PLC                 |
| UCITS Umbrella Manager:  | Sanlam Asset Management (Ireland) Limited  |
| Fund Name:               | Sanlam AI Global Managed Risk              |
| Investment Manager:      | Sanlam Investment Management (PTY) Limited |
| Strategy Inception Date: | 02/01/2007                                 |
| Fund Inception Date:     | 28/06/2013                                 |
| Fund Size:               | 53 Million                                 |
| Reference Benchmark:     | EAA Fund USD Flexible Allocation           |
| Morningstar Category:    | EAA Fund USD Flexible Allocation           |
| MSCI ESG Rating:         | A  |
| Fund Type:               | UCITS                                      |
| Domicile:                | Ireland                                    |
| Base Currency (Other):   | USD (Hedged EUR, GBP, CHF)                 |
| Dealing Frequency:       | Daily                                      |
| Dealing Deadline:        | 11:00am (GMT)                              |
| Settlement:              | T+3  |
| Valuation Point:         | 12:00pm GMT                                |

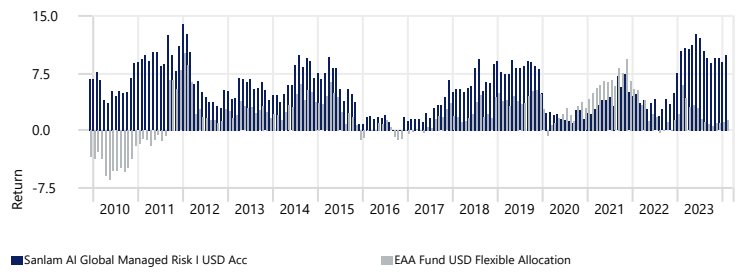
## TOTAL RETURN

Time Period: 03/01/2007 to 31/03/2024



## 3 YEAR ROLLING RETURNS

Rolling Window: 3 Years 1 Month shift



**Past performance data is that of the Strategy which may be a composite of one or more fully discretionary, fee paying funds, portfolios, carve-outs, or fund share classes managed according to a similar investment mandate, objective and strategy. The actual fund performance may differ due to these factors. Please refer to the below Strategy description for more detail. Past performance must not be taken as an indicator of future performance.**

## MONTHLY AND ANNUAL RETURNS

|      | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   | Year  |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2024 | 0.74  | 1.17  | 1.75  |       |       |       |       |       |       |       |       |       | 3.70  |
| 2023 | 5.13  | 0.54  | 1.43  | 2.31  | 0.23  | 2.17  | 3.81  | -1.65 | -3.58 | -1.99 | 5.09  | 3.00  | 17.32 |
| 2022 | -4.71 | -0.41 | 0.53  | -3.05 | 1.30  | 0.07  | 2.00  | 1.34  | -5.28 | 3.62  | 4.44  | -1.54 | -2.18 |
| 2021 | 0.78  | 2.51  | -0.81 | 3.94  | 0.53  | 1.23  | 1.90  | 1.06  | -2.64 | 3.61  | -1.41 | 2.84  | 14.18 |
| 2020 | 0.64  | -6.56 | -6.22 | 1.19  | 0.71  | 0.67  | -0.09 | -0.37 | 0.92  | 0.57  | 6.91  | 1.28  | -1.03 |
| 2019 | 2.07  | 0.92  | -0.25 | 0.42  | 0.23  | 3.36  | -0.26 | -0.04 | 0.95  | 0.96  | 0.56  | 0.30  | 9.56  |
| 2018 | 4.34  | 0.07  | -0.52 | 2.05  | -0.89 | -0.72 | 2.07  | -0.01 | 0.51  | -7.16 | 2.60  | -2.11 | -0.23 |
| 2017 | 1.77  | 2.35  | 0.84  | 1.10  | 1.69  | 0.41  | 1.84  | -0.02 | 1.37  | 1.40  | 1.56  | 1.30  | 16.76 |
| 2016 | -4.89 | -0.03 | 3.72  | 1.18  | 0.32  | -1.68 | 2.61  | 0.06  | 0.06  | -0.92 | 0.95  | 1.67  | 2.84  |
| 2015 | -2.15 | 4.77  | -1.60 | 1.89  | 0.24  | -2.14 | 1.28  | -6.44 | -2.48 | 4.08  | -0.59 | -1.80 | -5.33 |
| 2014 | -3.03 | 3.88  | 0.18  | 0.80  | 1.84  | 1.57  | -1.51 | 1.78  | -2.38 | 0.30  | 1.66  | -1.90 | 2.99  |
| 2013 | 3.41  | -0.09 | 0.98  | 1.03  | 1.23  | -2.31 | 3.13  | -1.28 | 2.78  | 2.50  | 0.80  | 1.52  | 14.43 |
| 2012 | 4.03  | 3.11  | 0.55  | -0.61 | -5.22 | 1.79  | 1.37  | 1.14  | 1.77  | -0.34 | 1.10  | 1.25  | 10.10 |
| 2011 | 0.48  | 1.86  | 0.43  | 3.42  | -1.12 | -1.91 | -1.32 | -5.54 | -5.73 | 4.59  | -1.49 | -0.92 | -7.52 |
| 2010 | -3.32 | 0.18  | 4.13  | 0.48  | -5.93 | -1.74 | 4.05  | -2.22 | 6.47  | 2.19  | -1.31 | 4.62  | 7.08  |
| 2009 | -5.00 | -4.45 | 4.11  | 5.86  | 6.62  | 0.44  | 5.79  | 2.85  | 3.97  | -0.63 | 2.94  | 1.90  | 26.31 |
| 2008 | -4.85 | 1.58  | -0.73 | 2.08  | 0.87  | -4.87 | -1.57 | -0.64 | -6.51 | -5.41 | 5.63  | 4.98  | -9.85 |
| 2007 | —     | 0.24  | 1.60  | 3.42  | 1.30  | -0.54 | -0.50 | -0.31 | 4.13  | 3.08  | -1.68 | -0.56 | —     |

## PERIOD RETURNS

|                                   | 1 Month | 3 Months | YTD  | 1 Year | 3 Years (Ann) | 5 Years (Ann) | 10 Years (Ann) | Since Strategy Inception (Ann) |
|-----------------------------------|---------|----------|------|--------|---------------|---------------|----------------|--------------------------------|
| Sanlam AI Global Managed Risk USD | 1.75    | 3.70     | 3.70 | 13.48  | 9.86          | 7.47          | 5.48           | 5.95                           |
| EAA Fund USD Flexible Allocation  | 1.45    | 3.02     | 3.02 | 9.81   | 1.33          | 3.64          | 2.43           | 1.99                           |

## RISK STATISTICS

Time Period: 01/02/2007 to 31/03/2024 Calculation Benchmark: MSCI World NR USD Risk-free Rate: FTSE USD EuroDep 3 Mon USD

|                                   | Standard Deviation | Sharpe Ratio | Sortino Ratio | Beta | Correlation | Maximum Drawdown | Maximum Drawdown #Months | Maximum Drawdown Recovery #Months |
|-----------------------------------|--------------------|--------------|---------------|------|-------------|------------------|--------------------------|-----------------------------------|
| Sanlam AI Global Managed Risk USD | 9.45               | 0.50         | 0.72          | 0.50 | 0.87        | -20.53           | 12                       | 10                                |
| EAA Fund USD Flexible Allocation  | 9.53               | 0.05         | 0.07          | 0.56 | 0.97        | -35.91           | 16                       | 106                               |

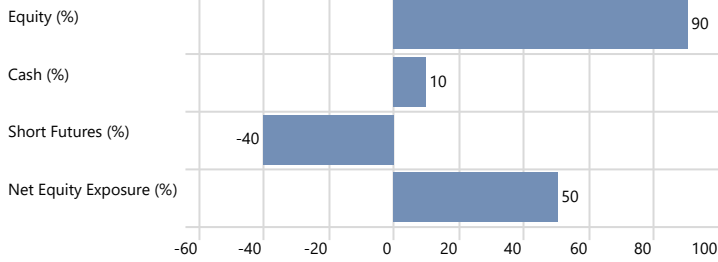
## STRATEGY & GENERAL INVESTMENT DISCLAIMER

Source: Morningstar and Sanlam. Period: As stated in the above charts and/or tables. Basis: NAV based, total return, net of fees, in currency class as stated in the above charts and/or tables. Performance from 12.06.2017 to date is driven by an artificial intelligence machine learning investment engine. The USD Strategy track record is net of a 0.75% Annual Management Charge. All Strategy track records are either in the portfolio's base currency or hedged to the base currency.

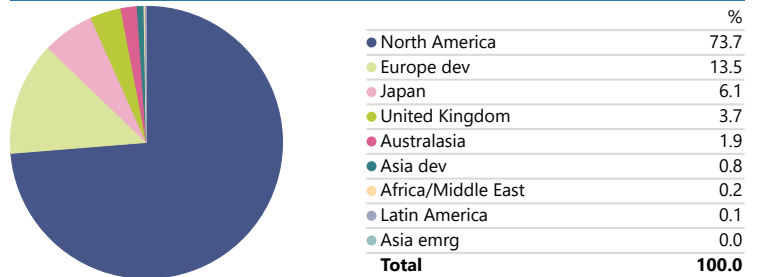
**Investment Disclaimer:** The Strategy may have holdings which are denominated in currencies other than its base currency and may be affected by movements in exchange rates. Consequently, the value of an investment may rise or fall in line with such exchange rates. The Strategy may have exposure to a sector or geographical area that may involve additional risks associated with increased social, economic or political uncertainty. The Strategy may utilise Financial Derivative Instruments ("FDI"). FDIs are typically used for the purpose of hedging or efficient portfolio management but where applicable may be used to protect against fluctuations in currencies, credit risk and interest rates or for investment purposes. There is a risk that losses could be made on FDI positions or that the FDI counterparties could fail to complete on transactions.

# SANLAM AI GLOBAL MANAGED RISK USD Base Strategy

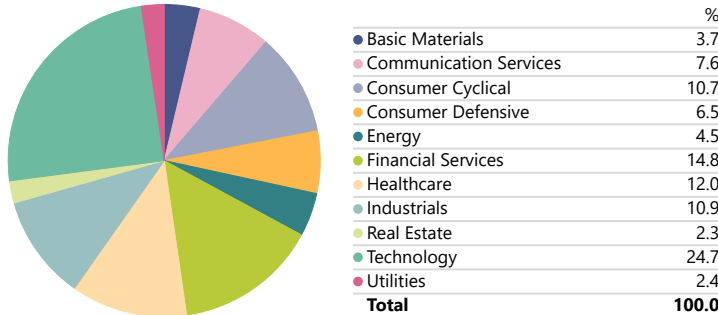
## ASSET ALLOCATION



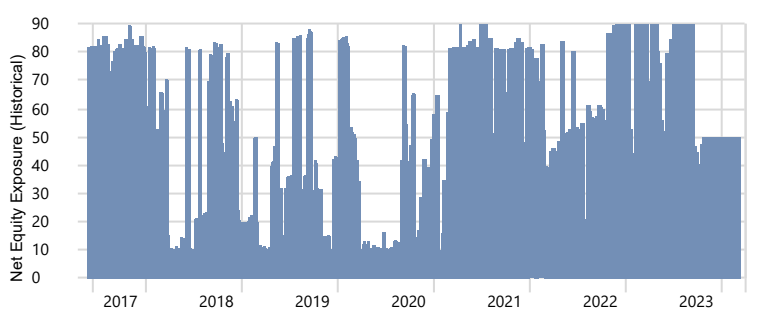
## GEOGRAPHICAL ALLOCATION



## SECTOR ALLOCATION



## NET EQUITY EXPOSURE SINCE AI INCLUSION



## SHARE CLASSES

|  | Base Currency  | Currency Hedged | Inception Date | ISIN         | CUSIP | German WKN | Minimum Investment | Management Fee | Ongoing Charge | NAV (Mo-End) |
|--|----------------|-----------------|----------------|--------------|-------|------------|--------------------|----------------|----------------|--------------|
| Sanlam AI Global Managed Risk I USD Acc  | US Dollar      | —               | 02/01/2007     | IE00B94Q3M90 | —     | —          | 1,000,000          | 0.75           | 1.05           | 1.89         |
| Sanlam AI Global Managed Risk I GBP Acc  | Pound Sterling | Fully Hedged    | 02/01/2007     | IE00B94Q3N08 | —     | —          | 1,000,000          | 0.75           | 1.00           | 1.70         |
| Sanlam AI Global Managed Risk I EUR Acc  | Euro           | Fully Hedged    | 10/05/2016     | IE00BSQXB830 | —     | A2AJ5Y     | 1,000,000          | 0.75           | 1.00           | 1.60         |
| Sanlam AI Global Managed Risk I CHF Acc  | Swiss Franc    | Fully Hedged    | 23/03/2018     | IE00BSQXB384 | —     | —          | 1,000,000          | 0.75           | 1.49           | 1.58         |
| Sanlam AI Global Managed Risk A2 USD Acc | US Dollar      | —               | 02/01/2007     | IE00B94Q3B85 | —     | —          | 10,000             | 1.75           | 2.25           | 1.57         |
| Sanlam AI Global Managed Risk A2 GBP Inc | Pound Sterling | Fully Hedged    | 02/01/2007     | IE00B94Q3K76 | —     | —          | 10,000             | 1.75           | 2.23           | 1.56         |
| Sanlam AI Global Managed Risk A2 EUR Acc | Euro           | Fully Hedged    | 02/01/2007     | IE00BSQXB277 | —     | A2P577     | 10,000             | 1.75           | 2.25           | 1.46         |
| Sanlam AI Global Managed Risk A5 USD Acc | US Dollar      | —               | 18/11/2022     | IE00BL6VJ958 | —     | —          | —                  | —              | 2.25           | 1.77         |
| Sanlam AI Global Managed Risk N2 USD Acc | US Dollar      | —               | 03/04/2018     | IE00BD07TF90 | —     | —          | 10,000,000         | 1.75           | 2.99           | 1.68         |
| Sanlam AI Global Managed Risk N2 GBP Inc | Pound Sterling | Fully Hedged    | 26/08/2016     | IE00BD081014 | —     | —          | 10,000,000         | 1.75           | 3.53           | 1.32         |
| Sanlam AI Global Managed Risk L2 USD Acc | US Dollar      | —               | 13/04/2018     | IE00BD07T932 | —     | —          | 100                | 2.50           | 2.99           | 1.69         |
| Sanlam AI Global Managed Risk L2 GBP Acc | Pound Sterling | Fully Hedged    | 18/06/2018     | IE00BD07TB52 | —     | —          | 100                | 2.50           | 3.21           | 1.61         |

## GLOSSARY

**Other:** In context of ASSET- and SECTOR ALLOCATION, 'Other' is a Morningstar label for primary market listings that do not fit the traditional description of Cash, Bonds or Stocks. Examples are investment trusts and -companies.

**Standard Deviation:** This statistical measurement of dispersion about an average, depicts how widely a mutual fund's returns varied over a certain period of time. When a fund has a high standard deviation, the predicted range of performance is wide, implying greater volatility.

**Sharpe Ratio:** The Sharpe ratio is a risk-adjusted measure that calculates the mean of a fund's returns over that of the risk-free rate. The higher the Sharpe Ratio, the better a fund's historical risk-adjusted performance.

**Sortino Ratio:** The Sortino ratio measures the risk-adjusted return of an investment asset, portfolio, or strategy. The Sortino Ratio is similar to the Sharpe Ratio, but unlike the Sharpe Ratio, the Sortino Ratio differentiates harmful volatility from total overall volatility by using downside risk.

**Beta:** A fund's beta is a measure of its sensitivity to market movements. A beta of more than one means that the fund is more volatile than the overall market, and a beta of less than one means that it is less volatile.

**Correlation:** This value reflects the correlation between the returns of two instruments, the Fund's return compared to the calculation benchmark's return. A value of 1 indicates a perfect positive dependency and -1 indicates a perfect negative dependency between the two instruments.

**Maximum Drawdown:** A portfolio's maximum loss in a peak-to-trough decline before a new peak is attained. It's quoted as the percentage between the peak and the trough and is an indicator of downside risk over a specified period.

**Maximum Drawdown Period:** The number of periods (months) in a peak to trough (valley) decline that encompass the maximum drawdown for an investment.

**Maximum Drawdown Recovery Period:** The number of periods (months) of the trough (valley) to peak incline that encompass the maximum drawdown recovery for an investment.

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## COUNTRY SPECIFIC STATEMENT

**South Africa**  
This is a Section 65 approved fund under the Collective Investment Schemes Control Act 45, 2002 (CISCA). Sanlam Collective Investments (RF) (Pty) Ltd is the South African Representative Office for this fund.

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## DEALING CONTACTS

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