

# SANLAM AI GLOBAL MANAGED RISK USD Base Strategy

## INTRODUCTION

### PEOPLE

Sanlam is >100 years old (founded in 1918), has >120,000 employees worldwide, operates in 31 countries, >50 million clients, \$70 billion AUM, listed on the FTSE JSE (plus an ADR listing in NY) with a \$7 billion market capitalisation and AA+ rated by Fitch (as at 31 Dec 2022).

### PROPOSITION

A nextgen Global Allocation strategy:

- 100% driven by Artificial Intelligence (AI) operating without emotion or behavioural bias
- Consisting of a passive global equity index, cash and an active portfolio protection overlay
- Offering suitability criteria across the investor risk-profile spectrum over the previous
- Dynamically moving global equity exposure between 10-90% on a weekly basis
- Offering suitability criteria across the investor risk-profile spectrum with a stronger Outcome (Total Return) profile than Aggressive funds, similar Tolerance to Risk (Volatility) to Balanced funds and a similar Capacity for Loss (Max Drawdown) profile to Cautious fund

### PURPOSE

Aims to provide a return similar to global equities over a market cycle while minimising capital loss and time in loss risk throughout the cycle, in order to smooth the investment journey and improve the outcome.

## SYNTHETIC RISK & REWARD INDICATOR (SRRI)

### Lower risk

Typically lower rewards

### Higher risk

Typically higher rewards

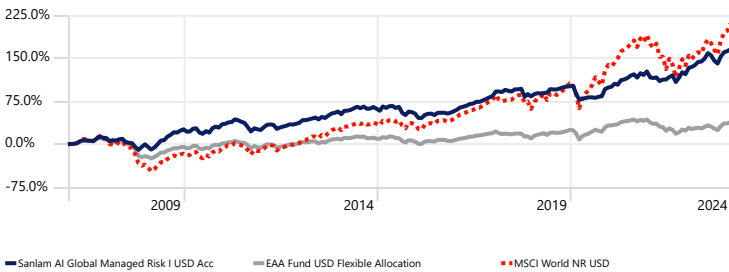
1	2	3	4	5	6	7
---	---	---	---	---	---	---

## STRATEGY & FUND FACTS

UCITS Umbrella Name:	Sanlam Universal Funds PLC
UCITS Umbrella Manager:	Sanlam Asset Management (Ireland) Limited
Fund Name:	Sanlam AI Global Managed Risk
Investment Manager:	Sanlam Investement Management (PTY) Limited
Strategy Inception Date:	02/01/2007
Fund Inception Date:	28/06/2013
Fund Size:	50,082,155
Reference Benchmark:	EAA Fund USD Flexible Allocation
Morningstar Category:	EAA Fund USD Flexible Allocation
MSCI ESG Rating:	AA
Fund Type:	UCITS
Domicile:	Ireland
Base Currency (Other):	USD (EUR, GBP, CHF)
Dealing Frequency:	Daily
Dealing Deadline:	11:00am (GMT)
Settlement:	T+3
Valuation Point:	12:00pm GMT

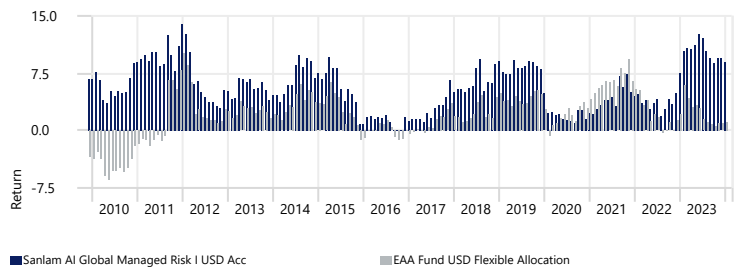
## TOTAL RETURN

Time Period: 03/01/2007 to 29/02/2024



## 3 YEAR ROLLING RETURNS

Rolling Window: 3 Years 1 Month shift



**Past performance data is that of the Strategy which may be a composite of one or more fully discretionary, fee paying funds, portfolios, carve-outs, or fund share classes managed according to a similar investment mandate, objective and strategy. The actual fund performance may differ due to these factors. Please refer to the below Strategy description for more detail. Past performance must not be taken as an indicator of future performance.**

## MONTHLY AND ANNUAL RETURNS

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
2024	0.74	1.17											1.92
2023	5.13	0.54	1.43	2.31	0.23	2.17	3.81	-1.65	-3.58	-1.99	5.09	3.00	17.32
2022	-4.71	-0.41	0.53	-3.05	1.30	0.07	2.00	1.34	-5.28	3.62	4.44	-1.54	-2.18
2021	0.78	2.51	-0.81	3.94	0.53	1.23	1.90	1.06	-2.64	3.61	-1.41	2.84	14.18
2020	0.64	-6.56	-6.22	1.19	0.71	0.67	-0.09	-0.37	0.92	0.57	6.91	1.28	-1.03
2019	2.07	0.92	-0.25	0.42	0.23	3.36	-0.26	-0.04	0.95	0.96	0.56	0.30	9.56
2018	4.34	0.07	-0.52	2.05	-0.89	-0.72	2.07	-0.01	0.51	-7.16	2.60	-2.11	-0.23
2017	1.77	2.35	0.84	1.10	1.69	0.41	1.84	-0.02	1.37	1.40	1.56	1.30	16.76
2016	-4.89	-0.03	3.72	1.18	0.32	-1.68	2.61	0.06	0.06	-0.92	0.95	1.67	2.84
2015	-2.15	4.77	-1.60	1.89	0.24	-2.14	1.28	-6.44	-2.48	4.08	-0.59	-1.80	-5.33
2014	-3.03	3.88	0.18	0.80	1.84	1.57	-1.51	1.78	-2.38	0.30	1.66	-1.90	2.99
2013	3.41	-0.09	0.98	1.03	1.23	-2.31	3.13	-1.28	2.78	2.50	0.80	1.52	14.43
2012	4.03	3.11	0.55	-0.61	-5.22	1.79	1.37	1.14	1.77	-0.34	1.10	1.25	10.10
2011	0.48	1.86	0.43	3.42	-1.12	-1.91	-1.32	-5.54	-5.73	4.59	-1.49	-0.92	-7.52
2010	-3.32	0.18	4.13	0.48	-5.93	-1.74	4.05	-2.22	6.47	2.19	-1.31	4.62	7.08
2009	-5.00	-4.45	4.11	5.86	6.62	0.44	5.79	2.85	3.97	2.94	1.90	2.94	26.31
2008	-4.85	1.58	-0.73	2.08	0.87	-4.87	-1.57	-0.64	-6.51	-5.41	5.63	4.98	-9.85
2007	—	0.24	1.60	3.42	1.30	-0.54	-0.50	-0.31	4.13	3.08	-1.68	-0.56	—

## PERIOD RETURNS

	1 Month	3 Months	YTD	1 Year	3 Years (Ann)	5 Years (Ann)	10 Years (Ann)	Since Strategy Inception (Ann)
Sanlam AI Global Managed Risk USD	1.17	4.98	1.92	13.12	8.93	7.05	5.32	5.87
EAA Fund USD Flexible Allocation	1.52	5.24	1.55	9.46	1.12	3.54	2.24	1.92

## RISK STATISTICS

Time Period: 01/02/2007 to 29/02/2024 Calculation Benchmark: MSCI World NR USD Risk-free Rate: FTSE USD EuroDep 3 Mon USD

	Standard Deviation	Sharpe Ratio	Sortino Ratio	Beta	Correlation	Maximum Drawdown	Maximum Drawdown #Months	Maximum Drawdown Recovery #Months
Sanlam AI Global Managed Risk USD	9.47	0.49	0.71	0.50	0.87	-20.53	12	10
EAA Fund USD Flexible Allocation	9.54	0.05	0.06	0.56	0.97	-35.91	16	106

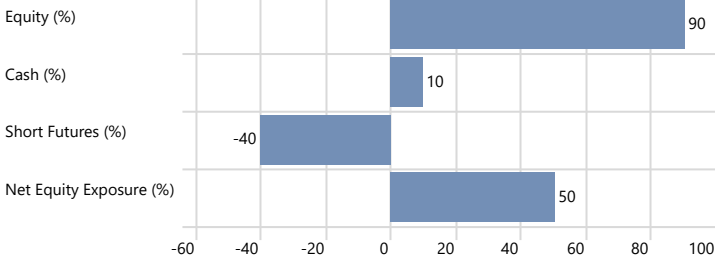
## STRATEGY & GENERAL INVESTMENT DISCLAIMER

Source: Morningstar and Sanlam. Period: As stated in the above charts and/or tables. Basis: NAV based, total return, net of fees, in currency class as stated in the above charts and/or tables. Performance from 12.06.2017 to date is driven by an artificial intelligence machine learning investment engine. The USD Strategy track record is net of a 0.75% Annual Management Charge. All Strategy track records are either in the portfolio's base currency or hedged to the base currency.

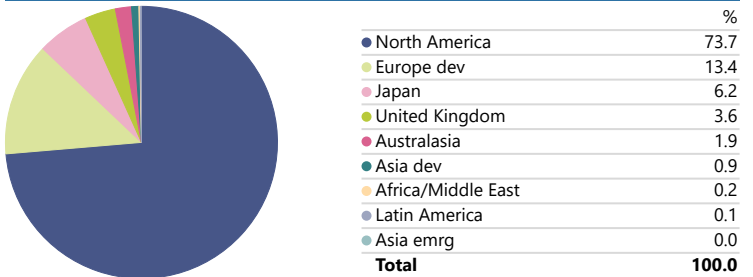
**Investment Disclaimer:** The Strategy may have holdings which are denominated in currencies other than its base currency and may be affected by movements in exchange rates. Consequently, the value of an investment may rise or fall in line with such exchange rates. The Strategy may have exposure to a sector or geographical area that may involve additional risks associated with increased social, economic or political uncertainty. The Strategy may utilise Financial Derivative Instruments ("FDI"). FDIs are typically used for the purpose of hedging or efficient portfolio management but where applicable may be used to protect against fluctuations in currencies, credit risk and interest rates or for investment purposes. There is a risk that losses could be made on FDI positions or that the FDI counterparties could fail to complete on transactions.

# SANLAM AI GLOBAL MANAGED RISK USD Base Strategy

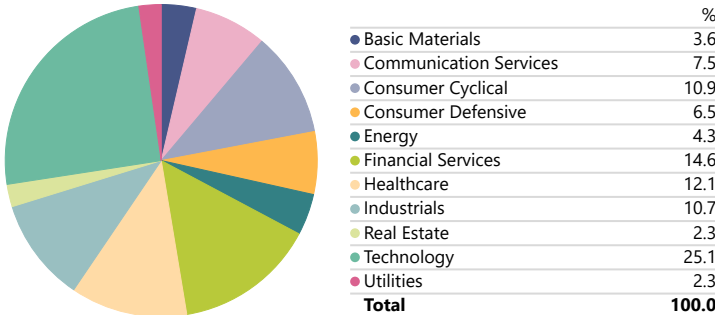
## ASSET ALLOCATION



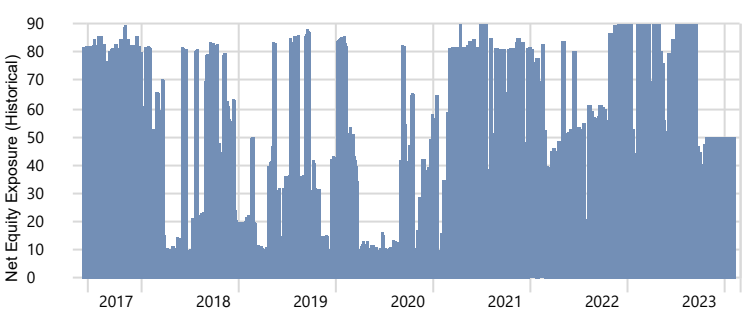
## GEOGRAPHICAL ALLOCATION



## SECTOR ALLOCATION



## NET EQUITY EXPOSURE SINCE AI INCLUSION



## SHARE CLASSES

	Base Currency	Currency Hedged	Inception Date	ISIN	CUSIP	German WKN	Minimum Investment	Management Fee	Ongoing Charge	NAV (Mo-End)
Sanlam AI Global Managed Risk I2 USD Acc	US Dollar	—	31/12/2018	IE00BSQXB616	—	—	1,000,000	0.95	0.11	1.52
Sanlam AI Global Managed Risk A2 USD Acc	US Dollar	—	02/01/2007	IE00B94Q3B85	—	—	10,000	1.75	2.25	1.54
Sanlam AI Global Managed Risk L2 USD Acc	US Dollar	—	13/04/2018	IE00BD07T932	—	—	100	2.50	2.99	1.66
Sanlam AI Global Managed Risk A2 EUR Acc	Euro	Fully Hedged	02/01/2007	IE00BSQXB277	—	A2P577	10,000	1.75	2.25	1.44
Sanlam AI Global Managed Risk A2 GBP Inc	Pound Sterling	Fully Hedged	02/01/2007	IE00B94Q3K76	—	—	10,000	1.75	2.23	1.53
Sanlam AI Global Managed Risk I CHF Acc	Swiss Franc	Fully Hedged	23/03/2018	IE00BSQXB384	—	—	1,000,000	0.75	1.49	1.56
Sanlam AI Global Managed Risk I EUR Acc	Euro	Fully Hedged	10/05/2016	IE00BSQXB830	—	A2AJ5Y	1,000,000	0.75	1.00	1.58
Sanlam AI Global Managed Risk I GBP Acc	Pound Sterling	Fully Hedged	02/01/2007	IE00B94Q3N08	—	—	1,000,000	0.75	1.00	1.67
Sanlam AI Global Managed Risk I USD Acc	US Dollar	—	02/01/2007	IE00B94Q3M90	—	—	1,000,000	0.75	1.05	1.86
Sanlam AI Global Managed Risk L2 GBP Acc	Pound Sterling	Fully Hedged	18/06/2018	IE00BD07T852	—	—	100	2.50	3.21	1.58
Sanlam AI Global Managed Risk N GBP Inc	Pound Sterling	Fully Hedged	11/05/2015	IE00BSQXBH24	—	—	10,000	1.75	3.10	1.41
Sanlam AI Global Managed Risk N USD Acc	US Dollar	—	11/05/2015	IE00BSQXBG17	—	—	10,000	1.75	3.07	1.56
Sanlam AI Global Managed Risk N2 GBP Inc	Pound Sterling	Fully Hedged	26/08/2016	IE00BD081014	—	—	10,000,000	1.75	3.53	1.30
Sanlam AI Global Managed Risk N2 USD Acc	US Dollar	—	03/04/2018	IE00BD07TF90	—	—	10,000,000	1.75	2.99	1.66

## GLOSSARY

**Other:** In context of ASSET- and SECTOR ALLOCATION, 'Other' is a Morningstar label for primary market listings that do not fit the traditional description of Cash, Bonds or Stocks. Examples are investment trusts and -companies.

**Standard Deviation:** This statistical measurement of dispersion about an average, depicts how widely a mutual fund's returns varied over a certain period of time. When a fund has a high standard deviation, the predicted range of performance is wide, implying greater volatility.

**Sharpe Ratio:** The Sharpe ratio is a risk-adjusted measure that calculates the mean of a fund's returns over that of the risk-free rate. The higher the Sharpe Ratio, the better a fund's historical risk-adjusted performance.

**Sortino Ratio:** The Sortino ratio measures the risk-adjusted return of an investment asset, portfolio, or strategy. The Sortino Ratio is similar to the Sharpe Ratio, but unlike the Sharpe Ratio, the Sortino Ratio differentiates harmful volatility from total overall volatility by using downside risk.

**Beta:** A fund's beta is a measure of its sensitivity to market movements. A beta of more than one means that the fund is more volatile than the overall market, and a beta of less than one means that it is less volatile.

**Correlation:** This value reflects the correlation between the returns of two instruments, the Fund's return compared to the calculation benchmark's return. A value of 1 indicates a perfect positive dependency and -1 indicates a perfect negative dependency between the two instruments.

**Maximum Drawdown:** A portfolio's maximum loss in a peak-to-trough decline before a new peak is attained. It's quoted as the percentage between the peak and the trough and is an indicator of downside risk over a specified period.

**Maximum Drawdown Period:** The number of periods (months) in a peak to trough (valley) decline that encompass the maximum drawdown for an investment.

**Maximum Drawdown Recovery Period:** The number of periods (months) of the trough (valley) to peak incline that encompass the maximum drawdown recovery for an investment.

## REGULATORY NOTICE

This document is aimed at investment professionals. Any other recipients of this document should disregard its contents and should not rely on it. This document does not constitute an offer or solicitation to anyone. It is presented for information purposes only and is not intended for public distribution. The information contained herein may not be reproduced, disclosed or distributed, in whole or in part, unless expressly authorized, in writing, by Sanlam. Products, services and features described herein are subject to change. The Fund is not available in the United States or to citizens or residents of the United States. The value of this portfolio is subject to fluctuation and past performance is not necessarily a guide to future performance. The performance is calculated for the portfolio and the actual individual investor performance will differ as a result of initial fees, the actual investment date, the date of reinvestment and any potential dividend withholding tax. Do remember that the value of participatory interests or the investment and the income generated from them may go down as well as up and is not guaranteed, therefore, you may not get back the amount originally invested and potentially risk total loss of capital. Therefore, the Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The Manager has the right to close any Portfolios to new investors to manage them more efficiently in accordance with their mandates. Collective Investment Schemes are traded at ruling prices and can engage in borrowing and scrip lending. Collective Investment Schemes (CIS) are generally medium to long term investments. A schedule of fees and charges and maximum commissions is available on request free of charge from the Manager, Investment Manager, Distributor or at [www.sanlam.ie](http://www.sanlam.ie). The fund price is calculated on a net asset value ("NAV") basis, which is the total value of all assets in the portfolio including any income and expense accruals. Trail commission and incentives may be paid and are for the account of the manager. Performance figures quoted are from Sanlam and Morningstar and are shown net of fees. Performance figures for periods longer than 12 months are annualized. NAV to NAV figures are used. Calculations are based on a lump sum investment. The Fund is a sub-fund of the Sanlam Universal Funds plc, a company incorporated with limited liability as an open-ended umbrella investment company with variable capital and segregated liability between sub-funds under the laws of Ireland and authorised by the Central Bank. The Fund is Managed by Sanlam Asset Management (Ireland) Limited (the "Manager"), Beech House, Beech Hill Road, Dublin 4, Ireland, Tel + 353 1 205 3510, Fax + 353 1 205 3521 which is authorised by the Central Bank of Ireland, as a UCITS Management Company and Alternative Investment Fund Manager, and is licensed as a Financial Service Provider in terms of Section 8 of the South African FAIS Act of 2002. Sanlam Asset Management is a registered business name of Sanlam Asset Management (Ireland) Limited. The Manager has appointed the Investment Manager to provide investment management and advisory services to the fund. This document is issued and approved by Sanlam Global Investment Solutions and Sanlam Investments. Sanlam Global Investment Solutions Limited is registered in Bermuda (43757) and having its registered office at Canon's Court, 22 Victoria Street, Hamilton Bermuda. Sanlam Investments is authorised and regulated by the Financial Conduct Authority and is the trading name for two Financial Conduct Authority (FCA) regulated entities: Sanlam Investments UK Limited (FRN 459237) and Sanlam Private Investments (UK) Ltd (FRN 122588), both having its registered office at 24 Monument Street, London, EC3R 8AJ.

## COUNTRY SPECIFIC STATEMENT

**South Africa**  
This is a Section 65 approved fund under the Collective Investment Schemes Control Act 45, 2002 (CISCA). Sanlam Collective Investments (RF) (Pty) Ltd is the South African Representative Office for this fund.

Copyright © 2018 Morningstar, Inc. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Past performance is no guarantee of future results.

## DEALING CONTACTS

Brown Brothers Harriman Fund Administration services (Ireland) limited  
Tel: +353 1 241 7130  
Fax: +353 1 241 7131  
Email: [Sanlam.TA@bbh.com](mailto:Sanlam.TA@bbh.com)  
Address: 30 Herbert Street, Dublin 2, Ireland

## SALES CONTACTS

[americas@sanlaminvestments.com](mailto:americas@sanlaminvestments.com)  
[europa@sanlaminvestments.com](mailto:europa@sanlaminvestments.com)  
[africas@sanlaminvestments.com](mailto:africas@sanlaminvestments.com)  
[middleeast@sanlaminvestments.com](mailto:middleeast@sanlaminvestments.com)  
[asia@sanlaminvestments.com](mailto:asia@sanlaminvestments.com)